# Residential Property Value Procedures: <br> How to calculate a value 

## Mass Appraisal:

The Residential Department is responsible for the annual valuation for over 590,000 properties. The Texas Property Tax Code requires properties to be appraised at market value as of Jan. 1. To complete the valuation of the large volume of properties in Tarrant County the Residential Department utilizes mass appraisal. As defined by the Appraisal Foundation mass appraisal is "the process of valuing a universe of properties as of a given date using standard methodology, employing common data, and allowing for statistical testing."

## Notice of Appraised Value:

The Tarrant Appraisal District (TAD) Property Value Notice has three values. A Market Value, Appraised (Capped) Value, and a Taxable Value. Market Value:
The Market Value on the Property Value Notice is the value TAD has calculated using mass appraisal standards that comply with the Uniform Standards of Professional Appraisal Practice to determine a Market Value as defined by the Texas Property Tax Code.

## Market Value:

The price at which a property would transfer for cash or its equivalent under prevailing market conditions if:

- exposed for sale in the open market with a reasonable time for the seller to find a purchaser;
- both the seller and the purchaser know of all the uses and purposes to which the property is adapted and for which it is capable of being used and of the enforceable restrictions on its use; and
- both the seller and purchaser seek to maximize their gains and neither is in a position to take advantage of the exigencies of the other.
Appraised (Capped) Value:
The Appraised Value also known as the "Capped" or "Limitation on Residence Homesteads" is the sum of 10 percent of the appraised value of the property for last year; the appraised value of the property last year; and the market value of all new improvements to the property. The appraisal limitation only applies to a residence homestead. It takes effect Jan. 1 of the tax year following the year in which the homeowner qualifies for the homestead exemption.


## Taxable Value:

The Taxable Value on the Property Value Notice is the Appraised Value minus any exemption reductions allowed by individual taxing units

## Property Appraisal Protests Concerning Value:

## Incorrect Appraised (market) value

All taxable property must be appraised at its market value unless the law provides for a different value.
"Market value" means the price at which a property would transfer for cash or its equivalent under prevailing market conditions if:

- exposed for sale in the open market with a reasonable time for the seller to find a purchaser;
- both the seller and purchaser know of all the uses and purposes to which the property is adapted and for which it is capable of being used and of the enforceable restrictions on its use; and
- both the seller and purchaser seek to maximize their gains and neither is in a position to take advantage of the exigencies of the other.

Typically in a market value hearing, market sales data is used as evidence by the taxpayer and the district to support their opinions of the property value. A property owner may present other evidence to prove their opinion of value based on condition issues in the form of pictures and estimates/ bids for repairs. Additionally, documents from a recent purchase or fee appraisal serve as useful information in a hearing.

## Value is unequal compared with other properties

All taxable property must be appraised equally and uniformly. If a property owner feels that the market value of their property is greater than the median appraised value of a reasonable number of comparable properties, a property owner can protest value unequal.

In a value unequal hearing market sales are typically not used as evidence. In this hearing the appraised value or equity of appropriately adjusted comparable properties are used to arrive at a median value. If the value of the subject property is greater than the median, the value of the property is unequal.

## Approaches to Value:

As the law requires, the chief appraiser must consider the market data (sales), cost, and income methods of appraisal and use the most appropriate method. For the mass appraisal of residential properties the market data and cost approaches are typically used to determine market value.

## Market Data (Sales) Comparison Approach:

The market data comparison approach to value is based on sales prices of similar properties. The Residential Department compares the property being appraised to similar properties that have recently sold and then adjusts the comparable properties differences between them and the property being appraised. This approach focuses directly on the actions of buyers and sellers in the marketplace and usually produces the most accurate results in determining market value. A sale is not considered comparable unless the sale occurred within 24 months of the appraisal date, unless there are too few comparable sales within that time span to constitute a representative sample.

## Equity Data (Median) Comparison Approach:

The equity data (median) comparison approach is the median market value of a reasonable and representative sample of properties. Texas law requires property values used in determining taxes to be equal and uniform. The equity data (median) comparison approach ensures TAD is equally and uniformly valuing property.

The median value for a sample of properties is the market value in the middle of a numerically ordered list of market values. If the sample contains an even number of properties, the mean of the two middle values is figured to come to a median market value.

Income Approach:
The income approach is based on income and expense data and is used to determine the present worth of future benefits. It seeks to determine what an investor would pay now for a future revenue stream anticipated to be received from the property. The income approach is most suitable for types of properties frequently purchased and held for the purpose of producing income, such as apartments, retail properties and office buildings.

## Other Reconciliation (Override):

An override is a value that originates from ARB, Arbitration, Litigation, Rendition, Late Motions, Appraiser, Other, etc.

## Cost Approach:

As required by the Property Tax Code TAD uses cost data from generally accepted sources and makes appropriate adjustments for physical, functional and external obsolescence. TAD uses the Moore's Precision Cost Tables to develop the residential cost materials

|  | Basic Formula: | $\mathbf{M V}=\mathbf{L V}+[R C N L D]$ |  |
| ---: | :--- | ---: | :--- |
| MV | $=$ Market Value |  | R |

RCNLD (Replacement Cost New Less Depreciation):
The sum of all Building and Feature Values with adjustments less the depreciation. Building Values include the building and any features that are attached to it. Feature Values are the features on a property that are not attached to a building.

There are three adjustments that are part of the RCNLD:

1. Local Cost Modifier (LCM):

An adjustment applied to the entire universe of improved residential properties in Tarrant County. The adjustment is applied to the Moore's Precision Cost Table rates to reflect current market conditions in Tarrant County. The LCM is reviewed annually.
2. Quality Adjustment: An adjustment applied to the to the Moore's Precision Cost Table rates to recognize differences between quality of construction in Tarrant County. The Quality Adjustment is reviewed annually.
3. Neighborhood Adjustment:

An adjustment determined by analyzing market conditions of individual neighborhoods in Tarrant County. The Neighborhood Adjustment is reviewed annually.

## Residential Cost Approach for Buildings and Attached Features RCNLD Value Buildup：

RCNLD＝［（R x Quality Adj．x Neighborhood Adj．） x ゆ］-D


1．）Find the RCN for the Building on the appraisal site：
RCN＝（R x Quality Adj．x Neighborhood Adj．）$x$ ゆ
－Base Rate per Square Foot for the Building：
－The Base Rate per Square Foot is calculated by the system using the corresponding Base Model Rate table．
Note：More than likely the buildings tatel
Note：More than likely the buildings total square footage will fall between two of the square footages listed on the Base Model Rate table and a linear interpolation will have to be done to get the exact Rate per Square Foot for the Building．Buildings can have multiple floors（Ground， Upper，Lower Level，Basement）or additions to the original structure．In some cases the base rate
for each could be different．

$$
\text { R per }=R_{1}+\frac{\left(\boldsymbol{\phi}-\boldsymbol{\phi}_{2}\right)\left(R_{2}-R_{1}\right)}{\phi_{2}-\phi_{1}}
$$

$>\$ 56.99$ is the Base Rate for both the Ground and Upper floors for this example．
－Adjusted Base Rate per Square Foot for Building：
－Apply the Local Cost Modifier，Quality Adjustment and the Neighborhood Adjustment to the Base Rate：

| Local Cost Modifier | $\rightarrow 65.45$ | X | $1.00=65.45$ |
| ---: | :--- | :--- | :--- | :--- |
| Quality Adjustment | $\rightarrow 65.45$ | X | $1.19=77.8855$ |
| Neighborhood Adjustment | $\rightarrow 77.8855$ | X | $1.31=102.03$ |

$>\$ 102.03$ is the Adjusted Base Rate for both the Ground and Upper floors for this example．
－Calculate the RCN for the Building to get one total RCN value：
－Apply the Adjusted Base Rate to the square footage of each Building floor： Note：Buildings can have multiple floors（Ground，Upper，Lower Level，Basement）or additions to the original structure．In some cases the base rate and the adjusted base rate for each floor or
addition could be different，thus and adjusted base rate would have to be calculated for each． addition could be different，thus and adjusted base rate would have to be calculated for each．

$$
\begin{aligned}
& 102.03 \times 1883=192,122 \text { (Ground) } \\
&+\quad 102.03 \times 160=16,325 \text { (Upper) } \\
& \hline \text { Total: } \mathbf{2 0 8 , 4 4 7}
\end{aligned}
$$

2．）Apply the Percent Complete and Find the RCNLD for the Building on the appraisal site to get the Final Building Value：

## RCNLD $=$ RCN -D

－Apply the Percent Complete：
$\longrightarrow 100.00 \% \times 208,447=208,447$ or $1.00 \times 208,447=208,447$
－Find the Depreciation Rate for the building the value is being calculated for in the corresponding Depreciation by Condition table．
Note：More than likely the improvements age will fall between two of the ages listed on the depreciation table and a linear interpolation will have to be done to get the exact depreciation．

$$
\text { Depreciation } R=R_{1}+\frac{\left(\text { Age }^{-} \text {Age }_{1}\right)\left(R_{1}-R_{2}\right)}{\text { Age }_{1}-\text { Age }_{2}}
$$

－Apply the Depreciation Rate to the RCN to get the Depreciation：

$$
\mathrm{D}=\mathrm{RCN} \times \text { Depreciation Rate }
$$

$>208,447 \times 18.75 \%=39,083.81$ or $208,447 \times 0.1875=39,083.81$
－Once the Depreciation is calculated subtract it from the RCN to arrive at the RCNLD for the Building：
$>208,447-39,084=169,363$
Note：Due to the Property Value Buildup Report rates being rounded to only two decimal places，a hand calculated Property Value using information from the Property Value Buildup Report may differ from the system calculated value that goes out past two decimal places when calculating．

| Building Value Buildup |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Section | Size Type | Size | Unit of Measure | Rate | Value | Total |
| Appraised Date | 7／31／2018 |  |  |  |  |  |
| Calculated Date | 3／2／2018 |  |  |  |  |  |
| Ground | Actual Area | 1，883 | Square Feet | \＄65．45 |  |  |
| Local Cost Modifier |  |  |  | 1.00 |  |  |
| Quality Adjustment |  |  |  | 1.19 |  |  |
| Neighborhood Adjustment |  |  |  | 1.31 |  |  |
| Adjusted Base Rate | Actual Area | 1，883 | Square Feet | \＄102．03 | \＄192，122 |  |
| Full Upper | Actual Area | 160 | Square Feet | \＄65．45 |  |  |
| Local Cost Modifier |  |  |  | 1.00 |  |  |
| Quality Adjustment |  |  |  | 1.19 |  |  |
| Neighborhood Adjustment |  |  |  | 1.31 |  |  |
| Adjusted Base Rate | Actual Area | 160 | Square Feet | \＄102．03 | \＄16，325 |  |
| Replacement Cost New |  |  |  |  |  | \＄208，447 |
| Percent Complete |  |  |  | 100．00\％ |  |  |
| Normal Depreciation |  |  |  | 18．75\％ |  |  |
| RCNLD |  |  |  | 18．75\％ |  | \＄169，363 |
| Traditional |  |  |  |  |  | \＄169，363 |
| Garage | Actual Area | 651 | Square Feet | \＄32．16 |  |  |
| Local Cost Modifier |  |  |  | 1.00 |  |  |
| Quality Adjustment |  |  |  | 1.19 |  |  |
| Neighborhood Adjustment |  |  |  | 1.31 |  |  |
| Adjusted Base Rate | Actual Area | 651 | Square Feet | \＄50．13 | \＄32，637 |  |
| Replacement Cost New |  |  |  |  |  | \＄32，637 |
| Percent Complete |  |  |  | 100．00\％ |  |  |
| RCNLD |  |  |  | 81．25\％ |  | \＄26，518 |
| Garage |  |  |  |  |  | \＄26，518 |
| Building Value |  |  |  |  |  | \＄195，881 |
| Valuation Model | Residential Cost |  |  |  |  |  |
| Calculated By | System |  |  |  |  |  |

3．）Find the RCN for the Features attached to the Building on the appraisal site：
$\mathbf{R C N}=(\mathbf{R} \times$ Quality Adj．）$\times$ Unit（中 or Number of Units）－D
－Find the Base Rate per Unit for the Feature the value is being calculated for in the corresponding Base Model Rate table．
Note：More than likely the features units will fall between two of the units listed on the cost table and a linear interpolation will have to be done to get the exact Rate per unit for the Feature．

$$
\text { Rate per Unit }=\mathrm{R}_{1}+\frac{\left(\text { Unit }- \text { Unit }_{2}\right)\left(\mathrm{R}_{2}-\mathrm{R}_{1}\right)}{\text { Unit }_{2}-\text { Unit }_{1}}
$$

$>\$ 32.16$ is the Base Rate for a Garage in this example．
－Find the Adjusted Base Rate per Square Foot for the Feature
－Apply the Local Cost Modifier，Quality Adjustment and the Neighborhood Adjustment to the Base Rate：

$>\$ 50.13$ is the Adjusted Base Rate for a Garage in this example
－Calculate the RCN for the Attached Feature：
－Apply the Adjusted Base Rate to the square footage or unit count of the Feature：
Garage： $50.134224 \times 651=32,637.38$
4．）Apply the Percent Complete and find the RCNLD for the attached features to get the Final Attached Feature Values：

```
RCNLD = RCN - D
```

－Apply the Percent Complete：
$>$ Garage： $100.00 \% \times 32,637=32,637$ or $1.00 \times 32,637=32,637$
－Find the Depreciation Rate for the feature the value is being calculated for in the corresponding Depreciation by Condition table．
Note：More than likely the Features age will fall between two of the ages listed on the depreciation table and a linear interpolation will have to be done to get the exact depreciation．

$$
\text { Depreciation } R=R_{1}+\frac{\left(A g e-A g e_{1}\right)\left(R_{1}-R_{2}\right)}{A g e_{1}-A g e_{2}}
$$

－Apply the Depreciation Rate to the RCN to get the Depreciation：

$$
\mathrm{D}=\mathrm{RCN} \times \text { Depreciation Rate }
$$

$>$ Garage： $32,637.38 \times 81.25 \%=26,517.87$ or $32,637.38 \times 0.8125=26,517.87$ $32,637.00-26,518.00=6,119$
Note：Due to the Property Value Buildup Report rates being rounded to only two decimal places，a hand calculated Property Value using information from the Property Value Buildup Report may differ from the system calculated value that goes out past two decimal places when calculating．
－Once the Depreciation is calculated subtract it from the RCN to arrive at the RCNLD for the Attached Feature Values：
$>$ Garage： $32637.00-6,119.00=26,518.00$
5．）Add the Building Improvement final RCNLD value to the Attached Feature final RCNLD values to arrive at the Final Residential Building and Attached Features Value：

169，363 $+\mathbf{2 6 , 5 1 8}=\mathbf{\$ 1 9 5 , 8 8 1}$
\＄195，881．00 Final Building and Attached Feature Value
Note：Due to the Property Value Buildup Report rates being rounded to only two decimal places，a hand calculated Property Value using information from the Property Value Buildup Report may differ from the system calculated value that goes out past two decimal places when calculating．

## Residential Cost Approach for Features Unattached to the Improvement RCNLD Value Buildup:

## RCNLD $=[(R \times L C M) \times$ 中 $]-D$


1.) Find the RCN for the Features Not Attached to the a Building on the appraisal site: RCN = ( $\mathrm{R} \times$ Quality Adj.) x Unit ( $\boldsymbol{\phi}$ or Number of Units) - $\mathbf{D}$

- Find the Base Rate per Unit for the Feature the value is being calculated for in the corresponding Base Model Rate table.
Note: More than likely the features units will fall between two of the units listed on the cost table and a linear interpolation will have to be done to get the exact Rate per unit or the Feature.

$$
\text { Rate per Unit }=\mathrm{R}_{1}+\frac{\left(\text { Unit }- \text { Unit }_{2}\right)\left(\mathrm{R}_{2}-\mathrm{R}_{1}\right)}{\text { Unit }_{2}-\text { Unit }_{1}}
$$

$>\$ 10,000$ is the Base Rate for a Pool in this example.

- Find the Adjusted Base Rate per Square Foot or Unit for the Feature
- Apply the Local Cost Modifier and Quality Adjustment to the Base Rate:

> Local Cost Modifier $\rightarrow 10,000 \times 1.00=10,000$
> Quality Adjustment $\rightarrow 10,000 \times 2.00=20,000$
$>\$ 20,000$ is the Adjusted Base Rate for a Pool in this example.

- Calculate the RCN for the Feature:
- Apply the Adjusted Base Rate to the square footage or unit count of the Feature

$$
\text { Pool: } 20,000 \times 1_{\text {(unit) }}=20,000
$$

2.) Apply the Percent Complete and find the RCNLD for the features on the appraisal site to get the Final Unattached Feature Values

$$
\text { RCNLD }=\text { RCN }-\mathrm{D}
$$

- Apply the Percent Complete:
$\longrightarrow$ Pool: $100.00 \% \times 20,000=20,000$ or $1.00 \times 20,000=20,000$
- Find the Depreciation Rate for the feature the value is being calculated for in the corresponding Depreciation by Condition table.
Note: More than likely the Features age will fall between two of the ages listed on the depreciation table and a linear interpolation will have to be done to get the exac depreciation.

$$
\text { Depreciation } \mathrm{R}=\mathrm{R}_{1}+\frac{\left(\mathrm{Age}-A \mathrm{Ag}_{1}\right)\left(\mathrm{R}_{1}-\mathrm{R}_{2}\right)}{A \mathrm{Ag}_{1}-A \mathrm{C}_{2}}
$$

- Apply the Depreciation Rate to the RCN to get the Depreciation:

D $=$ RCN $\times$ Depreciation Rate
Pool: $20,000 \times 0.00 \%=0.00$ or $20,000 \times .0000=0$

- Once the Depreciation is calculated subtract it from the RCN to arrive at the RCNLD for the Feature.
$>$ Pool: 20,000-0.00 = 20,000
\$20,000.00 Final Unattached Feature Value

Residential Cost Approach for
Land Line Value Buildup:
LV = (Rating x Size) +/- [(Rating x Size) x Adjustments]

| Section | Size Type | Size | Size Type | Rate | Value | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Appraised Date | 7/31/2018 |  |  |  |  |  |
| Calculated Date | 3/2/2018 |  |  |  |  |  |
| Land Calc Method | Per Unit By Attribute Data |  | \$35,000 |  |  |  |
| Base Rate | Residential By Flat Value | ${ }_{1}$ | Units | \$35,000 | \$35,000 |  |
| Size |  |  |  | 50.00\% |  |  |
| Adjusted Base Rate | Residential By Flat Value | 1 | Units | \$52,500.00 | \$52,500.00 |  |
| Land Value | Residential By Flat Value |  |  |  |  | \$52,500.00 |
| Valuation Model | Residential Cost |  |  |  |  |  |
| Calculated By | System |  |  |  |  |  |

For residential Land Types without a Land Use (Ag) one of the following will be used:

| Land Type |  |  | Size Type |  |
| ---: | :--- | :--- | :--- | :--- |
| Residential By Acre | $=$ | Site Rating | x | Acres |
| Residential By Acre A1 | $=$ | Site Rating | x | Acres |
| Residential By Acre 2Y | $=$ | Site Rating | x | Acres |
| Residential By Acre 2Z | $=$ | Site Rating | x | Acres |
| Residential By Acre 3C | $=$ | Site Rating | x | Acres |
| Residential By Acre 3S | $=$ | Site Rating | x | Acres |
| Residential By Acre Westlake | $=$ | Site Rating | x | Acres |
| Residential By Flat Value | $=$ | Site Rating | x | Units |
| Residential By Flat Value + | $=$ | Site Rating | x | Units |
| Residential-Mira Vista | $=$ | Site Rating | x | Units |
| Residential-Ridglea Hills | $=$ | Site Rating | x | Units |
| Residential By Frontage | $=$ | Site Rating | x | Frontage Feet |
| Residential By Square Foot | $=$ | Site Rating | x | Square Footage |
| Residential EML Azle Open Water | $=$ | Site Rating | x | Units |
| Residential EML Azle Slough | $=$ | Site Rating | x | Units |
| Residential EML Boat Club | $=$ | Site Rating | x | Units |
| Residential EML East Open Water | $=$ | Site Rating | x | Units |
| Residential EML East Slough | $=$ | Site Rating | x | Units |
| Residential EML Lake Country | $=$ | Site Rating | x | Units |
| Residential EML Oak Harbor | $=$ | Site Rating | x | Units |
| Residential EML Resort | $=$ | Site Rating | x | Units |
| Residential Lake Arlington | $=$ | Site Rating | x | Units |
| Residential By Lease | $=$ | Site Rating | x | Units |
| Common Area Land | $=$ | Site Rating | x | Units |

- If the residential property has a Land Use (Agricultural Use) the land value will need to be calculated using the Land Use Rating. The Land Use Rating trumps the Site Rating and the Land Use Rating is used in the appraised value calculation.

| Land Type |  | Size Type |
| ---: | ---: | ---: |
| Barren/Wasteland | x | Acres |
| C2 Dry Copland | x | Acres |
| C2B Non Prime | x | Acres |
| Orchard | x | Acres |
| Orchard B Non Prime | x | Acres |
| Other Ag Use | x | Acres |
| Other B Non Prime | x | Acres |
| P1 Improved Pasture | x | Acres |
| P1B Non Prime | x | Acres |$\quad$| Land Type | Size Type |  |
| :---: | :---: | :---: |
| P2 Native Pasture | x | Acres |
| P2B Non Prime | x | Acres |
| Wildlife /C2 Cropland | x | Acres |
| Wildlife/Orchard | x | Acres |
| Wildlife/Other | x | Acres |
| Wildlife/P1 Pasture | x | Acres |
| Wildlife/P2 Pasture | x | Acres |
| Wildlife/P2B Pasture | x | Acres |
| Wildlife/Wasteland | x | Acres |

Note: The system will calculate the land value with the Site Rating and the Land Use Rating. Both land values are recorded in the system (the law imposes a "rollback" tax on 1-D-1 land when it is taken out of agricultural use. The rollback tax equals the difference between the taxes the owner actually paid in the five years preceding the change in use and the taxes the owner would have paid on his property's market value going 5 years back).
3.) Find the Base Rate for the Land:
$>\$ 35,000$ is the Base Rate for the Site in this example.
4.) Find the adjusted Base Rate for the Land:

- Apply any Land Adjustments to the Base Rate:
$>$. In this example there is a $50.00 \%$ size adjustment:
$35,000 \times 50.00 \%=17,500$ or $35,000 \times .5000=17,500$
- Apply the size adjustment to the Base Rate:
$35,000+17,500=52,500$
$>\$ 52,500$ is the Adjusted Base Rate for the Site in this example
5.) Find the Land Size or Number of Land Units:
$>1.0000$ is the Land Units for the site in this example.
6.) Use the Base Rate, any Land Adjustments, and Size to calculate the Land Value
$52,500 \times 1.0000=52,500$
\$52,500.00 Final Land Value


## Total Site Value:

Once the value for all Building Value Buildups, Feature Value Buildups for all features unattached to a building and Land Line Value Buildups have been calculated add all of the final values together to ge the total site cost value:
$195,881.00+20,000.00+52,500.00=268,381.00$
Round to the nearest whole number.
268,381.00 Final Site Value

Note: Due to the Property Value Buildup Report rates being rounded to only two decimal places, a hand calculated Property Value using information from the Property Value Buildup Report may differ from the system calculated value that goes out past two decimal places when calculating.

## Residential Market Data (Sales) Comparison Approach:

## STEP 1 - Residential Sales Comparable Selection

A three-step process is used to select three (3) to six (6) sales comparables with the most like characteristics of the subject property to indicate the property's value.

- $1^{\text {st }}$ Neighborhood is selected in the Initial Model Selection Filter.
- $2^{\text {nd }}$ all sales comparables must meet the following Selection Parameters:
- Improvement Style = Subject Improvement Style
- Improvement Quality = Subject Improvement Quality
- Sale Date > January 1
- Sale Price > 1
- $3^{\text {rd }}$ the system ranks the sales comparables by Index Value in ascending order. The most comparable property sales will have a lower index value and the least comparable property sales will have a higher index value. Index values are calculated using the following Weighting Parameters:

| SUBJECT PROPERTY | WEIGHTING METHOD | SALES COMP | INDEX WEIGHT |
| :---: | :---: | :---: | :---: |
| Neighborhood | Match | Neighborhood | +400 |
| Sub Market Area | Match | Sub Market Area | +400 |
| Market Area | Match | Market Area | +1000 |
| Quality | Match | Quality | +500 |
| Condition | Match | Condition | +200 |
| Year Built | Difference | Year Built | +Difference x 4.00 |
| Res Actual Area | Difference | Res Actual Area | +Difference $\times 0.20$ |
| Land Value | Difference | Land Value | +Difference $\times 0.01$ |
| Feature Value | Difference | Feature Value | +Difference $\times 0.01$ |
| Effective Year | Difference | Effective Year | +Difference x 4.00 |

## - Escalations:

If the initial search does not return 3 sales comparables the Model Selection Filter will then escalate to the following:

- $1^{\text {st }}$ the Selection Parameters will escalate to include the following:
- Comp Neighborhood
- Submarket Area
- Market Area
- $2^{\text {nd }}$ the system ranks the sales comparables by Index Value in ascending order using the same Weighting Parameters above and includes all styles.
Example:

| SALES COMP 3 |  | INDEX WEIGHT |
| :---: | :---: | :---: |
| Neighborhood | Match | $+0=$ |
| Sub Market Area | Match | $+0=$ |
| Market Area | Match | +0 |
| Quality | Match | +0 $=$ |
| Condition | Match | $+0=$ |
| Year Built | 1 Year Difference | $+(1 \times 4.00)=$ |
| Res Actual Area | $115 \mathrm{ft}^{2}$ Difference | $+(115 \times 0.20)=23$ |
| Land Value | No Difference | +0 $=$ |
| Feature Value | \$20,000.00 Difference | $+(20000 \times 0.01)=200$ |
| Effective Year | 1 Year Difference | $+(1 \times 4.00)=$ |
|  |  | INDEX VALUE: 231 |



## STEP 2 - Sales Comparable Grid Adjustments

The sales grids adjust for Actual Area, Land \& Feature Values, and Effective Year.

## Actual Area Adjustment:

- Rate for Actual Area adjustments is price per $\mathrm{ft}^{2}$ by quality:

| Quality | $\$$ per ft |
| ---: | :--- |
| Highest | $\$ 120.00$ |
| Excellent | $\$ 80.00$ |
| Good | $\$ 60.00$ |
| Above Average | $\$ 50.00$ |
| Average | $\$ 40.00$ |
| Low | $\$ 35.00$ |

## Land Value Adjustment:

- Adjusted for the difference in value.


## Feature Value Adjustment:

- Adjusted for the difference in value.
- Pool adjustments, as well ancillary structures, are included in the Feature Value.


## Effective Year Adjustment:

- Adjusted $0.50 \%$ for each year difference in effective year.


## Example:

Comp 2

| Adjustment | Difference | Value |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Actual Area | $93 \mathrm{ft}^{2}$ smaller | $+93 \times 50.00$ | $=$ | + 4,650.00 |
| Land Value | Same | + 0 | = | +0.00 |
| Feature Value | +20,000 | + 20,000 | = | +20,000.00 |
| Effective Year | 1 year older | - (227,500 x 0.0050) | = | -1,137.50 |
| NET ADJUSTMENT: \$ 23,512.50 |  |  |  |  |
| GROSS ADJUSTMENT: \$ 25,787.50 |  |  |  |  |

STEP 3 - Indicated Value Calculation
An Inversely Proportional Index Weighting is used to calculate the indicated value for a property. Inversely Proportional Index Weighting is the weighting of a comparable's contribution to the subject property is inversely proportional to its index value relative to the other comps used in the value calculation. Simply speaking, the better the comparable, the lower the Index value and conversely, the poorer the comparable the higher the Index value.

## Indicated Value Calculation:



Step 1 Add the Index Value of all of the comparables together:

| 93 |
| ---: |
| 226 |
| 231 |
| 285 |
| 321 |
| +355 |
| 1511 |

Step 3 Add the reciprocals of all the comparable Index Values together:
16.2473118
6.6858407
6.5411255
5.3017543
4.7071651
$\begin{array}{r}4.2563380 \\ \hline 43.739535\end{array}$

Step 5 Multiply the Calibrated Value (adjusted value) of each comparable by the weighting calculated in Step 4
$232,870.00 \times 0.371456=86,500.96$ $251,012.50 \times 0.152856=38,368.77$ $275,449.50 \times 0.149547=41,192.65$ $264,325.00 \times 0.121212=32,039.36$ $246,950.00 \times 0.107618=26,576.27$ $258,483.00 \times 0.097311=25,153.24$

Step 2 Divide the Sum of the Index Values by each comparables Index Value to get the reciprocal for each comparable: $1511 / 93$ or $16.2473118 \%$ $1511 / 226$ or $6.6858407 \%$ $1511 / 231$ or $6.5411255 \%$ $1511 / 285$ or $5.3017543 \%$ $\begin{array}{lll}1511 / 321 & \text { or } & 4.7071651 \% \\ 1511 / 355 & \text { or } & 4.2563380 \%\end{array}$

Step 4 Divide each reciprocal by the sum of all the reciprocals to generate a proportional weighting appropriate for the index methodology:
$16.2473118 \div 43.7395354=0.371456 \%$ $6.6858407 \div 43.7395354=0.152856 \%$ $6.5411255 \div 43.7395354=0.149547 \%$ $5.3017543 \div 43.7395354=0.121212 \%$ $4.7071651 \div 43.7395354=0.107618 \%$ $4.2563380 \div 43.7395354=0.097311 \%$

Step 6 Add the weighted value amount from each comparable together to reach the Indicated Value:

86,500.96
38,368.77
41,192.65
32,039.36
26,576.27
$26,5763.24$
$+249,83125$

## Residential Equity Data (Median) Comparison Approach:

## STEP 1 - Residential Equity Comparable Selection

A three-step process is used to select three (3) to nine (9) equity comparables with the most like characteristics of the subject property to indicate the property's value.

- $1^{\text {st }}$ Neighborhood is selected in the Initial Model Selection Filter.
- $2^{\text {nd }}$ all comparables must meet the following Selection Parameters:
- Building Quality = Subject Building Quality
- $3^{\text {rd }}$ the system ranks the equity comparables by Index Value in ascending order. The most comparable properties will have a lower index value and the least comparable property sales will have a higher index value. Index values are calculated using the following Weighting Parameters:

| SUBJECT PROPERTY | WEIGHTING METHOD | SALES COMP | INDEX WEIGHT |
| :---: | :---: | :---: | :---: |
| Neighborhood | Match | Neighborhood | +400 |
| Sub Market Area | Match | Sub Market Area | +400 |
| Market Area | Match | Market Area | +1000 |
| Quality | Match | Quality | +500 |
| Condition | Match | Condition | +200 |
| Year Built | Difference | Year Built | +Difference x 4.00 |
| Res Actual Area | Difference | Res Actual Area | +Difference x 0.20 |
| Land Value | Difference | Land Value | +Difference $\times 0.01$ |
| Feature Value | Difference | Feature Value | +Difference $\times 0.01$ |
| Effective Year | Difference | Effective Year | +Difference x 4.00 |

Example:

| SALES COMP 1 |  | INDEX WEIGHT |  |
| :---: | :---: | :---: | :---: |
| Neighborhood | Match | $+0=$ | 0 |
| Sub Market Area | Match | $+0=$ | 0 |
| Market Area | Match | $+0=$ | 0 |
| Quality | Match | $+0=$ | 0 |
| Condition | Match | +0 = | 0 |
| Year Built | No Difference | $+(0 \times 4.00)=$ | 0 |
| Res Actual Area | $45 \mathrm{ft}^{2}$ Difference | $+(45 \times 0.20)=$ | 9 |
| Land Value | No Difference | +0 = | 0 |
| Feature Value | No Difference | $+(0 \times 0.01)=$ | 0 |
| Effective Year | No Difference | $+(0 \times 4.00)=$ |  |
| INDEX VALUE: 9 |  |  |  |


| Subject |  | Comp 1 |  | Comp 2 |  | Comp 3 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PIN | 00000000 | ORooos |  | 0000000 |  | 00000000 |  |
| Neighborhood | OROOOA |  |  | OROOOA |  | OROOOA |  |
| Stie Name | ABC ESTATES-12-1 | ABC ESTATES-1. 163 |  | ABC ESTATES-1.148 |  | ABC ESTATES. 3.6 |  |
| Address | 1533 ABCL LN | ${ }^{409} 9 \mathrm{ABC}$ DR |  | 405 ABC CIR |  | 1613 ABC WAY |  |
| Improvement Type | RessingFam | Ressingfam |  | Ressingfam |  | ResSingFam |  |
| Improvements style | Tradilional | Tradional |  | Tradtional |  | Traditional |  |
| Quality | Aboveavg | AboveAvg |  | Aboveavg |  | Abovavg |  |
| Condition | Average | Average |  | Average |  |  |  |
| Year Built | 1987 | 1987 |  |  |  |  |  |
|  |  | Value Rate | Adj. | Value Rate | Adj. | Value Rate | Adil |
| Actual Area | 2043 | ${ }^{2088}$ \$50.00 | (\$3,250.00) | 2009 \$50.00 | \$1,700.00 | ${ }^{1938}$ \$50.00 | \$5,250.00 |
| Land Value | 35000 | 35000 \$1.00 | S0.00 | $35000 \quad \$ 1.00$ | s0.00 | $35000 \quad \$ 1.00$ | \$0.00 |
| Feature Value | 20000 | 20000 \$1.00 | 50.00 | $20000 \quad \$ 1.00$ | \$0.00 | $20000 \quad \$ 1.00$ | \$0.00 |
| Etlective Year | 1987 | 1987 0.50\% | s0.00 | 1988 0.50\% | (51.234.09) | 1986 0.50\% | \$1,189.38 |
| Comp object Index Value | ${ }^{\circ}$ | \$246, 828.00 |  | 14 <br> s246,819.00 |  | 29 <br> $\$ 237.875 .00$ |  |
| Notlifed Value | \$0.00 |  |  |  |  |  |  |
| Value) |  |  |  |  |  |  |  |
| Net Adj |  |  | ( $52,250.00)$ |  | S465.91 |  | S6,439.38 |
| Gross Adj | \$243,207.00 |  | \$2,250.00 |  | \$2,934.09 |  | S6,439.38 |
| Indicated Value |  |  | \$249078.00 |  | \$247283.91 |  | \$244314.38 |

STEP 2 - Equity Comparable Grid Adjustments
The equity grids adjust for Actual Area, Land \& Feature Values, and Effective Year.
Actual Area Adjustment:

- Rate for Actual Area adjustments is price per $\mathrm{ft}^{2}$ by quality:

| Quality | Price per $\mathrm{ft}^{2}$ |
| ---: | ---: |
| Highest | $\$ 120.00$ |
| Excellent | $\$ 80.00$ |
| Good | $\$ 60.00$ |
| Above Average | $\$ 50.00$ |
| Average | $\$ 40.00$ |
| Low | $\$ 35.00$ |

Land Value Adjustment:

- Adjusted for the difference in value.

Feature Value Adjustment:

- Adjusted for the difference in value.
- Pool adjustments, as well ancillary structures, are included in Feature Value.


## Effective Year Adjustment:

- Adjusted $0.50 \%$ for each year difference in effective year.


## Example:

Comp 2

| Adjustment | Difference | Value |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Actual Area | $34 \mathrm{ft}^{2}$ smaller | $+34 \times 50.00$ | = | + 1,700.00 |
| Land Value | Same | +0 | = | +0.00 |
| Feature Value | Same | +0 | $=$ | +0.00 |
| Effective Year | 1 year older | - (246,818 x 0.0050) | $=$ | -1,234.09 |
| NET ADJUSTMENT |  |  |  | \$ 465.91 |
| GROSS ADJUSTMENT: \$ 2,934.0 |  |  |  |  |

## STEP 3 - Median Value Calculation



|  | Subject | Comp 7 |  | Comp 8 |  |  | Comp 9 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PIN | 00000000 | 00000000 |  | 00000 |  |  | 000000 |  |  |
| Neighbortood | oroooa | OROOOA |  | OROOOA |  |  | - 2000 |  |  |
| Stue Name | ABC EStates-12-1 | ABC ESTATES-11-6 |  | ABC | S-1-151 |  | abc Es |  |  |
| Address | 1533 ABC LN | 1313 ABC BLVD |  | 1332 ABC BLVD |  |  | 1508 AbC LN |  |  |
| Improvement Type | Ressingam | Ressingfam |  | Ressingaram |  |  | RessingFam |  |  |
| Improvement style | Tradtional | Tradional |  | Tradtional |  |  | Traditional |  |  |
| Oually | Aboveavg | Aboveavg |  | AboveAvg |  |  | Aboveavg |  |  |
| Condtion | Average | Average |  | Average1988 |  |  | ${ }_{1987}{ }_{\text {Averag }}$ |  |  |
| Year Built | 1987 |  |  |  |  |  |  |  |  |
|  |  | Value Rate | Adi. | Value | Rate | Adj. | Valu | Rate | Adil |
| Actual Area | ${ }^{2043}$ | 1811 \$50.00 | \$11,600.00 | 1741 | \$50.00 | \$15,100.00 | 1652 | \$50.00 | \$19,550.00 |
| Land Value | 35000 | $35000 \quad$ \$1.00 | so.00 | 35000 | \$1.00 | s0.00 | 35000 | \$1.00 | \$0.00 |
| Feature Value | 20000 | 20000 $\$ 1.00$ | \$0.00 | 20000 | \$1.00 | \$0.00 | 20000 | \$1.00 | \$0.00 |
| Etlective Year | 1987 | 1988 0.50\% | (s5,164.39) | 1988 | 0.50\% | (51,136.94) | 1987 | 0.50\% | \$0.00 |
|  |  |  |  |  |  |  |  |  |  |
| Comp Object Index Value | 0 | $\begin{array}{\|l\|} \hline 54 \\ \$ 232,878.00 \\ \hline \end{array}$ |  | 68 |  |  | ${ }^{78}$ |  |  |
| Nouttied Value | 50.00 |  |  | \$227,387.00 |  |  | \$214,324.00 |  |  |
| Valuel |  |  |  |  |  |  |  |  |  |
| Net Adj | \$243,207.00 |  | \$10,435.61 |  |  | \$13,963.07 |  |  | \$19,550.00 |
| Gross Adj |  |  | \$12,764.39 |  |  | \$16,236.94 |  |  | \$19,550.00 |
|  |  |  | \$243313.61 |  |  | \$241350.07 |  |  | 5233874.00 |

Step 1 Place the values in numerical order from lowest to highest value:
\$241,350.07
\$242,863.13
$\$ 243.206 .35$
\$243,313.61
\$244,314.38
\$247,283.91
\$249,078.00

Step 2 The median will be the number at the - middle of the list.

If there is an even number of values the median will be the mean of the two middle values.

Example: If there are only 8
comparables and the middle two values are $\$ 242,863.13$ an $\$ 243,206.35$ the median would be determined as follows:
\$242,863.13
$+\$ 243,206.35$
\$486,069.48
$\$ 486,069.48 / 2=\$ 243,037.74$
The median would then be $\$ 243,037.74$

